

Message Text

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PAGE 01 NAHA 00066 200940Z

44

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 100085

R 200835Z FEB 74

FM AMCONSUL NAHA

TO USDOC, WASH DC

INFO AMEMBASSY TOKYO

SECSTATE WASHDC 1300

UNCLAS NAHA 066

E.O. 11652 N.A.

TAGS: BEXP JA BFOL

SUBJECT: PRIVATE TRADE OPPORTUNITY: MARGARINE

1. 588/03/P010

2. 022074

3. H. COCHRAN

4. 588 JAPAN

5. IDR

5A. REPLY TO--

6B. MR. RICHARD G. BOOTH, GENERAL MANAGER

6C. IVANO TRADING CO., LTD.

CPO BOX 449, NAHA, OKINAWA, JAPAN

7. CABLE: IVANO, NAHA, JAPAN: TEL:0989-764459

PAGE TWO RUAOBQA4318 UNCLAS

8. CO. REF. BANK OF AMERICA, CPO BOX 378, NAHA, AND

AMERICAN EXPRESS INTNATL BANKING CORP.,

CPO BOX 189, NAHA.

9. 102

10. DESCRIPTION.

2079201-0000. MARGARINE, TWO OR THREE TONS SAMPLE ORDER,

TO BE FOLLOWED BY LARGER ORDERS, ESTIMATED ANNUAL

QUANTITY TWENTY TONS, FOR RESALE TO FIVE OR SIX MAJOR

HOTELS AND AT RETAIL OUTLETS, UNABLE ESTIMATE VALUE.

IVANO TRADING CO. IS MAJOR IMPORTER, DISTRIBUTOR, RETAILER

OF FOODSTUFFS ON OKINAWA. 1973 SALES TOTALED ABOUT

\$2 MILLION. DEADLINE FOR RESPONSE AS SOON AS POSSIBLE.

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QUOTATION TERMS: C&F. PROBABLE DECISION BASIS: QUALITY,

SERVICE, RELIABILITY. ALTHOUGH FIRST ORDER(S) WILL BE
SMALL, IVANO TRADING CO. SEEKING LONG-TERM SOURCE OF
SUPPLY TO MEET GROWING DEMANDS OF HOTELS, ETC.
SYLVESTER.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974NAHA00066
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19740221/aaaaatuo.tel
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Office: ACTION EA
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Content Flags:
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Review Markings:

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30 JUN 2005

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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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